

# Red Wing Stoneware Company and Sotapitcher “You Betcha”

Effective April 2015



**sotapitcher**  
the *NICEST* drinkware around!

Sotapitcher is one-of-a-kind ceramic drinkware shaped like Minnesota.



*Mt. Frontenac Golf and  
Artwork by Adam Turman,  
Paul & Babe the Blue Ox*



*St. Paul Winter Carnival*

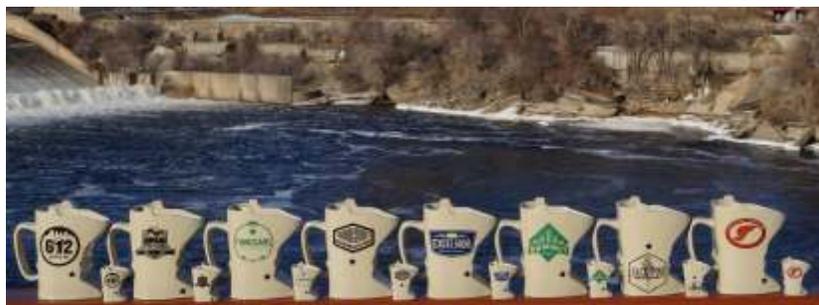
Sotapitcher is the world's first line of patent-pending drinkware shaped like the state of Minnesota.

Sotapitcher is hand-made in MN by Red Wing Pottery and Stoneware.  
With Red Wing's historic Minnesota roots and Sotapitcher's world class designs,  
we have created the nicest drinkware around!

<u>Order Quantity</u>	<u>Sotashot - 1 oz.</u>	<u>Sotamug - 10oz.</u>	<u>Sotapitcher - 16 oz. w/o handle</u>	<u>Sotapitcher - 16 oz. w/ handle</u>
100 - 249	13.50	20.25	24.75	26.25
250 - 499	12.50	18.90	23.10	24.50
500 +	10.80	16.20	19.80	21.00



*Author,  
William Kent Krueger*



*Fairchild,  
MN State Fair  
Mascot*

Personalized / Hand decorated sotapitcher products also available.  
Please call for pricing details and quantity variances.

# PERSONALIZED STONWARE ORDER FORM

Steps in Ordering: Follow the steps below.

Order Date: \_\_\_\_\_

Item #	Description	Unit Price	Quantity	Extension
			X	=
			X	=
1			X	=
			X	=
			X	=
	Numbering Charge	\$ 1.00	X	=
	Individual Boxing	\$ 2.00	X	=
2	Ceramic Transfer Imprint		X	=
3		<b>Extension Subtotal</b>		
4	<b>Sales Tax</b> (Orders Shipped & picked up in MN) Add 6.875%			
5		<b>Total Cost</b>		
6	<b>Estimated Freight</b> (Actual will billed at time of Shipment)			
7	<b>Down Payment</b> (Line 5 X 50% = Down Payment)			
* Fill in all other information on this form and submit along with your artwork. RWSCO. can then quote a ceramic transfer price to determine the total cost.				

### Special Instructions

**Shipping:** (FOB Red Wing)

\_\_\_\_\_ Federal Express® (Ground)

\_\_\_\_\_ Speedee

\_\_\_\_\_ Customer Pickup.

\_\_\_\_\_ Other \_\_\_\_\_

### Packaging:

\_\_\_\_\_ Std. Bulk (Bulk packing no charge)

\_\_\_\_\_ Individual Box

\_\_\_\_\_ Individual Box for UPS

\_\_\_\_\_ Other

### Estimated Shipping date:

Month \_\_\_\_\_ Day \_\_\_\_\_ Year \_\_\_\_\_

Customer's Mailing Address:

Customer's Shipping Address:

Name: \_\_\_\_\_

Name: \_\_\_\_\_

Contact: \_\_\_\_\_

Contact: \_\_\_\_\_

Email: \_\_\_\_\_

Address: \_\_\_\_\_

Address: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Shipping Phone: \_\_\_\_\_

*I have read and agree to the information and, terms and conditions listed on both sides of this paper.*

Customer's Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Enclose Terms & Conditions Agreement, Artwork and Deposit.



Continuing the Tradition

## RED WING STONWARE COMPANY

4909 Moundview Drive - Red Wing, Minnesota 55066

651.388.4610

800.352.4877

Fax: 651.388.0208

www.redwingstoneware.com

## Order Terms and Conditions

*Thank you for considering or deciding to order your own personalized stoneware. Because you chose to personalize, it truly becomes unique! We want your complete satisfaction, however, because it is personalized for you, please carefully read the following terms and conditions.*

Our stoneware is microwave, oven and dishwasher safe and food bearing surfaces are lead free.

Stamped decoration is a 100-year-old process by which images and lettering are stamped on the stoneware in the green-ware state, (unfired). The stoneware is then glazed and fired to 2230 degrees permanently sealing the decoration to the pottery. Currently, stamping is available for bottom imprints.

The Ceramic Transfer decoration is made by applying silk screened ceramic colors to the glazed pottery and firing the colors to 1500 degrees permanently fusing the colors. This process allows for a wide variety of colors and provides very good detail of the artwork. One color transfers start at approximately \$1.50 per piece on a 100-unit order. Each additional color added to a transfer costs approximately \$.75 per transfer on a 100 unit order. Smaller order quantities will incur a significantly higher cost. These prices could fluctuate depending on size and art design of transfer.

It is the customer's responsibility to provide camera-ready artwork including color separations for multi colored decorations. Logos, "copy right" royalties and any other cost are the responsibility of the customer. Any future claims for royalties will be the responsibility of the customer. Design work can be done for an additional charges (\$65 per hour).

**Normal delivery time is 8 to 16 weeks after artwork is approved**, order is placed and deposit received. Large orders or orders placed during certain times of the year may take longer to process. Numbering of each piece is available at a cost of \$1.00 per. The **number is handwritten** on the bottom of the piece and fired for a permanent imprint.

Shipping is on Ground Federal Express<sup>®</sup>, SpeeDee<sup>®</sup> or common carrier unless otherwise directed. Shipping is FOB Red Wing, MN. You are welcome to pick up your order; state sales tax may apply in such cases. Your order will be bulk packed in master cartons. If you desire individual item boxing or special packaging, request a price from the factory. Individual boxing cost approximately \$2 - \$5 per box.

Quantities are 100 minimum of any item. Due to the material used and nature of our handwork process, the final order quantity may vary plus or minus 10% from the total quantity ordered. All orders falling within this range are considered complete. Products made for this order with your imprint that are seconds (*defective*) remain property of Red Wing Stoneware Co. You may purchase seconds at 75% of original price.

A **deposit of 50%** of the total order is required at time of order. The balance is due and payable at time of shipping. The customer agrees to pay all collection costs to collect any unpaid balance on this account either for this order or future orders. Should any dispute arise concerning this agreement, the final order, or billing, the customer agrees the proper court to determine the dispute or to enforce this agreement shall be the Goodhue County District Court or any other court of proper jurisdiction in Goodhue County in the State of Minnesota.

*I have read and agree to the terms and conditions listed here.*

Signature: \_\_\_\_\_ Date: \_\_\_\_\_



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